What can Greece learn from other markets

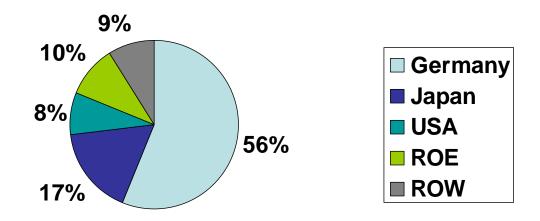
Gino Van Neer Founder/CEO



Photovoltaic Market

- Total market 2007
 - 2,4 GWp
 - 1,5 GWp in Germany







Germany

Law

- Feed inn tariff decreasing in time
- Almost no permits
- No Cap
- No subsidy
- Easy connection to the grid
- Debt financing supported by Government
- Different tarif for Land and roof tops

• Result

- Job creation / creation of many companies
- Meeting target for renewable energy
- Stable market for investments



Spain

- Law
 - Change in law every 6 months
 - Cap of 400 MWp
 - 85% of target is reached
 - How to deal with it?
- Result
 - Speculation higher prices
 - Uncertainty in the market



Italy

- Law
 - 3th law in 2 years
 - Simple procedure for obtaining permits
 - Combination of feedinn and selling electricity
 - Cap of 3000 Mwp
- Result
 - Promising
 - Investments have started



What can Greece learn

- Feed inn
 - In relation to irradiation
 - Decrease in time with 5%/year
- No cap
 - Afraid to have to much renewable energy?
 - Afraid to create to many jobs ?
 - Afraid for electricity price increases ?
 - Afraid to have to many companies paying tax ?
- No subsidy for PV plants, give subsidy for PV manufactering sites
- Short permit procedure or no permits
- Supporting the debt financing
- Create a stable investment market don't change the law every six months

